

CANADIAN CHINESE INSURANCE PROFESSIONALS ASSOCIATION

CCIPA NEWSLETTER

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加華保險專業協會



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Inside This Issue

- 1 Upcoming Events/ ARAG Legal service
- 2 Newsletter Editor's Message / Past Events Report / Members' Corner/ New Director
- 3 Articles / Industry events
- 4 Message from the President

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Upcoming Events

Please mark your calendar for the upcoming events. Listed below are a few of many upcoming fun events. Please stay tuned for further registration details. We look forward to seeing you at all upcoming events.

CCIPA Online Ethics Webinar - Special Risk Ethics Seminar (1-hour RIBO)

Date: June 2nd, 2020 3:30-4:30PM

As our membership expiry is on May 1, 2020, all members must renew their membership before they can register for the Ethics webinar for this event!

Please note due to COVID-19, the CCIP Ethics Seminar is now a Webinar online. Registration is available online on our website.

Do you need your RIBO hours? CCIPA is please to have Neville Harriman, VP from Specialist Risk Insurance Managers as our guest speaker. He will be speaking about the following topics:

- Fair Treatment of Customers
- Integrity & Disclosure / Conflicts of Interest
- Product Suitability
- Client Practices "Best Practices"
- Broker of Record ("BOR") Letters / Portfolio Transfers

Sports Fun day: Ping Pong

Due to COVID-19, the CCIPA Sports Fun Day will be postponed until further notice

Location: My Table Tennis Club Markham, 80E Centurian Drive, Markham ON

For 2020, CCIPA is looking to get active! We will be introducing various sports events throughout the year. Our first event will be ping pong! Free for Members!

Keep an eye out for an invitational email!

ARAG Legal Services

Legal Advice Helpline

1 844 901-2724

1 844 901 ARAG | Available 24 hours 7 days a week



Your CCIPA Leadership is here to help you!

The uncertainty we are all facing is unprecedented, and the need for legal piece of mind has never been greater than now – both for you and your small business clients/ The CCIPA Leadership want to remind you that included in your membership is unlimited telephone access to accurate and truly independent legal advice through the ARAG 24/7/365 Legal Hotline. As we are seeing, everything that is around us (contracts, landlord/tenant, employee/employer relationships, etc) it relates to legal in one way or another. We want you to truly benefit from this CCIPA membership value and encourage you to call for commercial and/or personal legal questions.

Opinions expressed are those of the authors and do not necessarily reflect the views nor the endorsement of CCIPA.

Newsletter Editor's Message

Dear Members and Friends,

It felt just like yesterday when we were all in a large group gathering and celebrating Chinese New Year's! Fast-forward a couple months and we are now in lockdown! Just a reminder how quickly things can change. I hope everyone is staying safe and using this time to reflect on what is important as you we know now how something can come a change our lives so quickly!

Some of us are just getting used to work from home. I highly recommend using the time you save from commuting to pick up a hobby, clean up or learn something new! I suspect everyone's cooking skills has dramatically improved!

With the COVID19 situation, all CCIPA events will be postponed until further notice. We will be hosting a RIBO Credited Webinar on June 2nd.

I hope everyone stays safe during these coming weeks/months and look forward to seeing you all when this is over!

Otis Wong, DGA Careers

Member's Corner

CCIPA invites and encourages all interested individuals, affiliated or working within the insurance industry, to join our insurance professional community network. Please introduce the CCIPA to your peers and contact our board directors for further details. The membership application form can also be downloaded from our website.

Good News! Members are now able to renewal, register and even pay online! For information on E-Transfer, please use the link below.

Membership link:
https://www.ccipa.com/mem_renew_form20.htm

To speed up the payment validation process, please click this Payment Validation link:
https://www.ccipa.com/payment_validate.htm

Seminar registration link:
<https://www.ccipa.com/Semina2020.htm>

Welcome New Members!

Please join me in welcoming our new members!
Susan Sam Truong – Cornell Insurance Broker LTD

Past Events

CCIPA Chinese New Year's celebration – February 28, 2020

Location: Elegance Chinese Cuisines & Banquet

Our most recent event was the CNY celebration where many members got to enjoy an evening of Chinese cuisine, lion dancing and many games as well! We want to say thank you to all our sponsors as well as performers who made the night so exciting for everyone!



Introducing A New Director:



Please join me in welcoming our newest Director! This individual does not need an introduction as many of you would have seen her as our MC in many of our CCIPA events including CNY Parties and Christmas Ball!

Jennifer Lau, CIP has decided to join the Board of Director as the Director of Training. She will help plan, organize and facilitate various networking and professional development events with the CCIPA.

Jennifer is currently working at BrokerTeam where she held positions as Office Manager and Personal Lines Manager. She is currently the Director of Training. Her goal of joining CCIPA is to encourage professional development and networking opportunities for our members.

Article: Coronavirus: Best Practices for Working from Home, According to a Six-Figure Social Media Entrepreneur

Thousands of in-office workers will experience their first foray into the world of at-home work, as large and small businesses try to manage the threat of COVID-19 by asking their employees to work remotely.

And while a LinkedIn study from October 2019 found that 82% of workers wished they could work from home at least part of the time: Take it from me, it's not as easy as it looks.

As a social media entrepreneur who has built a six-figure business from my home office over the last decade, here are my top tips (and learnings) for making your home — ahem — work for you.

1. Stick to a schedule

One of the most wonderful things about working from home is that you get to enjoy the comfort of your home all day. It's also one of the most dangerous things about working from home.

Consider beginning and ending work at the same time each day – the way you would if you were at the office. This will help you separate professional time and personal time – and make it easier to detach both emotionally and physically at the end of the day. You can even log your day and daily tasks if that helps you.

During the day, give yourself some physical distance from your workspace by taking a lunch break – even if that means you are sitting at your kitchen table or listening to a podcast for 30 minutes. I find this makes me feel more refreshed and ready to dive back in when I return to my desk.

No matter what you do during your at-home “off time,” stay away from laundry or the dishes in the sink. Truly take this time to mentally unwind.

2. Give yourself space

Don't let your dining room table become the source for stacked papers, folders - or God forbid, a printer.

A dedicated workspace (ideally one you where you can close the door) is a solid way to keep work and life separate – and ensure you're not constantly reminded of your deadlines while sitting down for dinner.

At the end of the day, close the door (if you can), walk away, and try not to return to your workspace until the following morning.

3. Look the part

When you work from home, appearing professional can be just as important as when you work in a traditional office. (Also, it's 2020, and there's simply no excuse for a poorly lit video conference with bad audio.)

Invest in a LED ring light (for as little as \$25 on Amazon), a couple of plants, a Zoom or BlueJeans video conferencing account — and a good microphone. You'll be surprised how far this goes during video calls. (During a recent Zoom, I was told I looked like a beauty YouTuber - a *major* compliment in the social media business.)

4. Build boundaries

When it comes to working from home, I often encourage people to “build” and not “set” boundaries – because it's truly a process.

It took me years to figure out that even though I work from home, I don't have to answer an email at 9:00 p.m. when I'm sitting on the couch with my husband watching *This Is Us*. (Trust me, I'm way too fragile to respond to anything after that show anyway.)

If an emergency arises, you can, of course, make an exception, but try to limit your work to business hours only, even if that means having a template reply on-hand. One of my personal favorites: “I will be happy to look at this tomorrow with a fresh set of eyes!”

Building boundaries can be even more important when you work from home, and your environment can often always “feel” like work.

Natalie Zfat – Social Media Entrepreneur , Writer - <https://www.entrepreneur.com/article/347537>

President's Message

Hello Members and Colleagues,

During the COVID-19 pandemic time, it is incredibly stressful and impacting our normal daily life. This is truly unprecedented in our lifetime. We hope all is well with you and your close family. Keeping Safe and Healthy!

Insurance is listed as an essential business. Coping with the social distancing situation, most of us may have the flexibility to work remotely from home. How do you feel about Stay at Home & Work from Home? Challenging?

Due to the nature of my past working roles, I have been working remotely for years. Personally, I enjoy in this working style very much as I could manage my time better, gain flexibility on working hours and go with my preference of working environment. More importantly, I am saving commuting time in return of being able to spend more time with my family.

Lately some insurer partners have released their emergency relief plans to their customers during the pandemic. Their ambitious intentions to help must certainly be appreciated. Without questions, inquiries regarding the premium and financial savings are anticipated to come to us in no time. We might be able to use this opportunity to reinforce the relationship with our customers and understand first-hand feelings and needs from their perspectives.

Be More Blessed and Less Stressed!

KNOWLEDGE is a powerful remedy during uncertain times. CCIPA continues our mission to support you with offering seminars. The following session is for Ethics on June 2, 2020. This session will be held through webinar to support the social distancing in community.

Please enjoy every day and take care!

Louisa Hui
President, CCIPA



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