

CANADIAN CHINESE INSURANCE PROFESSIONALS ASSOCIATION



CCIPA NEWSLETTER

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加華保險專業協會

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Albert Lee

Opinions expressed are those of the authors and do not necessarily reflect the views nor the endorsement of CCIPA.

Upcoming Events

Please mark your calendar for the upcoming events. Listed below are a few of many upcoming fun events. Please stay tuned for further registration details. We look forward to seeing you at all upcoming events.

Date: August 11, 2021, Wednesday, 4:00pm - 6:00pm

Platform: ZOOM

Topic: Disaster Recovery and Business Continuity

The Disaster Recovery & Business Continuity course is designed to provide key concepts on how you prepare for various types of natural disasters and crisis situations. A crisis is a situation that is serious and immediately threatens one or more of an organization's four vital assets: life, property, operations/income, and reputation. A crisis situation is characteristically uncommon, unpredictable, and sudden. They also demand immediate responses in order to save lives, avert secondary damage, and restore normal operations. This course will help you navigate through a number of situations, and provide guidance on how to recover after the crisis has occurred.

Category: Two-hour RIBO CE Technical Credit

Presenters: Peter Sandica & Albert Poon

Past Events

2021 CCIPA AGM

Thank you to all of you to who attended our AGM on July 22, 2021. With being online 2nd year, we hope to continue to adapt through this transition in order to continue improving our association!

Congratulations to Louisa Hui, FCIP, CRM from eon insurance inc. to continue the president for the next term.

We have also assigned the functional roles for CCIPA: Mark Luo (1st VP), Maggie Yang (2nd VP), Jane Li (Secretary), Katrina Lee (Treasurer), Jennifer Lau (Education) and Otis Wong (Editor). Anthony Chan, Jenny Chow, Mei Han and Ning Luo will serve as Directors."

Thank you Louisa for the overview of CCIPA activities in the past year. Thank you for Eric Walker & Sam Wong from BakerTilly WM LLP to present the overview on Financial Statements. The information on the elected board for the 2021/2023 term is now available on the CCIPA website.

Newsletter Editor's Message

Dear Members and Friends,

We hope we are all enjoying the excellent weather we have had this summer! This is the best time for us to take advantage of seeing what our local community has to offer!

The CCIPA has enjoyed another unique year with the current Pandemic but has continued to connect industry professionals. We recently completed our AGM and is pleased to announce Louisa Hui, FCIP, CRM will be staying with us as our President.

I am also excited to welcome Alan Kan to our team who will be joining us as our Co-Editor to better reach our members in various channels including social media and gatherings.

Otis Wong, DGA Careers

Welcome to our New Co-Editor!



"Alan Kan graduated from Wilfrid Laurier University with a Bachelor of Arts and has been in the insurance industry for over a decade. He is currently a Personal Lines CSR at Pacific Insurance Brokers, specializing in new business, renewals and policy changes for a variety of high value clientele. Alan also has previous experience as an Associate Editor for a local online media company in Mississauga writing topical news stories, and in his spare time is studying his CIP and trains for dragon boat races, having competed in the Toronto Island Dragon Boat Festival."

Welcome Alan!

Member Benefits

ARAG who recently acquired DAS Canada will continue to provide our members with legal advice.

The CCIPA Leadership want to remind you that included in your membership is unlimited telephone access to accurate and truly independent legal advice through the ARAG 24/7/365 Legal Hotline

Now with virtual wallet!

Legal Advice Helpline
1 844 901-2724

1 844 901 ARAG | Available 24 hours 7 days a week



STER-OL offers our members discount and complimentary disinfection service for our homes, office and vehicles.



Member's Corner

CCIPA invites and encourages all interested individuals, affiliated or working within the insurance industry, to join our insurance professional community network.

Good News! Members are now able to renewal, register and even pay online! For information on E-Transfer, please use the link below. Please note, memberships are due. Please visit the link below to renew you membership.

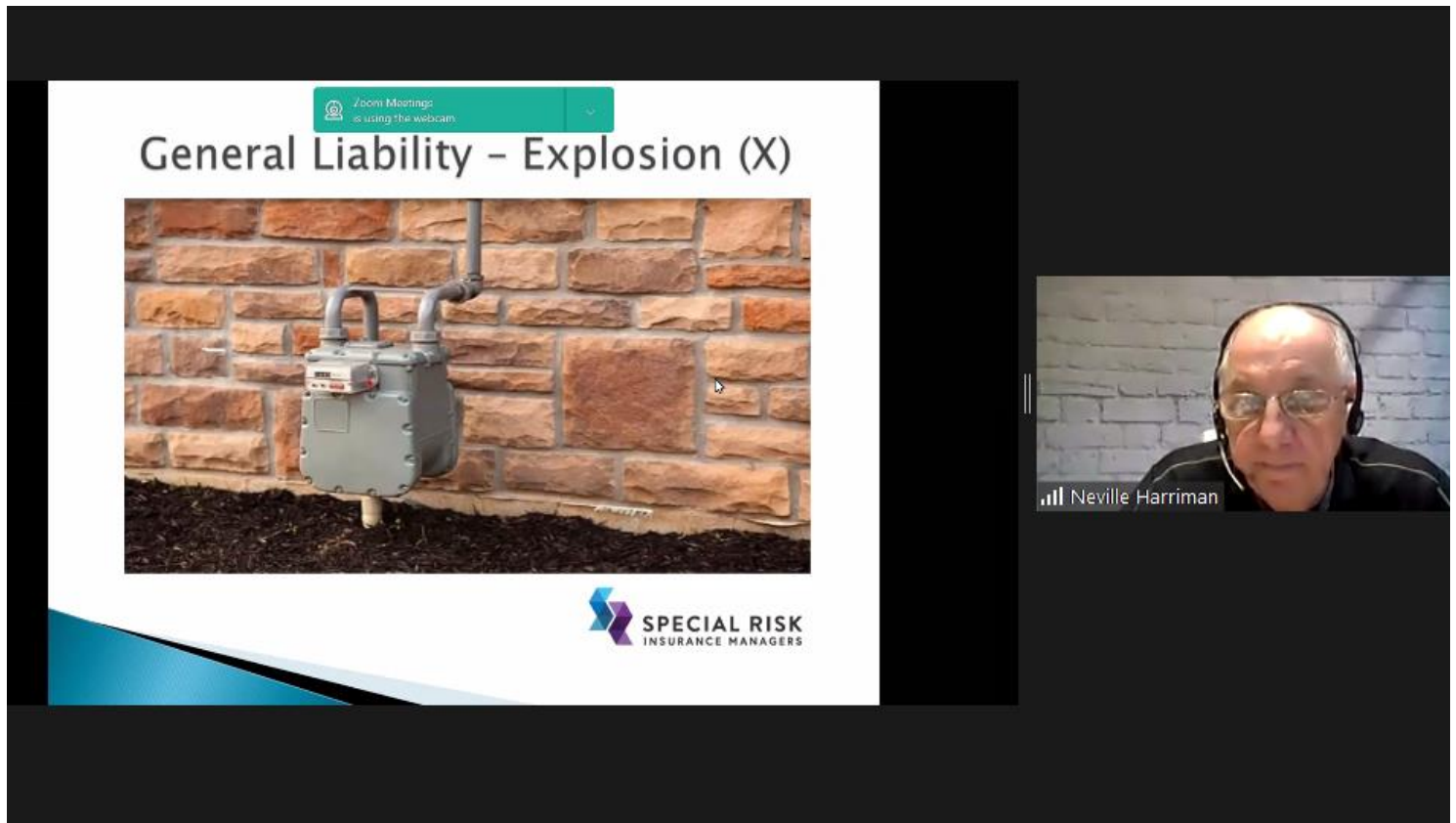
Membership link:

<https://www.ccipa.com/membership/>

Recent Event

Contractors come from various backgrounds and are trained to complete a variety of projects. As such, it is very important that as contractors, they are properly insured in the course of conducting their professional duties.

In July, CCIPA hosted a webinar about contractors insurance hosted by Neville Harriman from Special Risk Insurance and Humber College professor Annette Palalas who teaches the Insurance Management Program. Mr. Harriman discussed the various coverage and exposure concerns within the contractor space such as excavating, HVAC, plumbers, electrical and alarm contractors.



Mr. Harriman also delved into factors that insurance professionals should consider when qualifying clients, such as ownership, management and supervisory experience, the scope of the work, the presence of subcontractors, equipment condition and maintenance as well as quality control. Insurance brokers and agents should explain how design error, faulty workmanship and failure to perform your duties can lead to a loss.

Mr. Harriman said an exposed pipe could be struck by a wayward vehicle, causing a gas pipe rupture. When in discussions with your existing clients or new prospects, it's important to outline possible claim scenarios in order to highlight the need for the proper and adequate types of insurance coverage.

President's Message

Dear Members & Colleagues,

I am honored to be elected as the President of Canadian Chinese Insurance Professional Association (CCIPA) for the 2021-2023 term. It is my pleasure to continue serving the Board and working with the dedicated team of Directors.

In the coming two years, CCIPA will continue our mission to serve Members with our best efforts. We will focus on:

1. **Strengthening Education**
CCIPA always encourages our Members and Colleagues to enhance insurance knowledge. We learn through our daily works, from some other people's experience, also through seminars and attending courses.
2. **Facilitate Networking Events**
CCIPA will continue to be the platform on building relationships and developing the partnership between brokers and insurance partners with all the sharing.
3. **Enhanced Members' Benefits**
In addition to Free Seminars, ARAG legal service helpline, and complimentary services from Renolux/Ster_OL currently, we continue to build up more partnerships which would help to increase the Membership benefits.
We welcome and value your suggestions!

It has been a long time since we met many of you in person during our Chinese New Year event in February 2020. Despite all kinds of limitations during the COVID-19 Pandemic, CCIPA is staying active while practicing social distancing. We have had opportunities to meet through our Online Webinars and, moreover, our Virtual CNY party and Virtual AGM.

I have attended all the CCIPA webinars. In addition to the accredited hours I am obtaining, I truly enjoy the great time getting together with the members, increasing our knowledge and sharing experiences. I am looking forward to attending many more sessions.

More importantly, please take care of yourself and your loved ones! I wish for all of you to enjoy the rest of the summer. Stay healthy!

Sincerely,
Louisa Hui
President, CCIPA
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