

## CCIPA 加華保險專業協會

Canadian Chinese Insurance Professionals Association's Quarterly Newsletter



### President's Message

Dear Members and Colleagues,

As we turn back the clocks and enter the final quarter of the year, the next couple of months are sure to be even busier. Before we dive into the holiday season, let's take a moment to reflect on the past few months and the wonderful experiences we've shared.

This past summer was filled with memorable moments; starting with our successful Charity Golf Event on August 6th, 2024 that was held at the beautiful Station Creek Golf Club. Once again, we partnered with the Carefirst Foundation, and together, we raised significant funds for the Carefirst Campus of Care. The event was a great success, with fantastic turnout, delicious Chinese dinner, and an opportunity to reconnect with industry friends for a worthy cause.

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We also hosted our very first Mid-Autumn BBQ Festival at the scenic Richmond Green Sports Centre and Park on September 20th, 2024. The sunny weather was a perfect backdrop for a funfilled day, complete with a catered BBQ, Lantern Riddles, exciting prize giveaways, and everyone's favorite game—Tug-of-War! A heartfelt thank you to all our sponsors and participants, as their support helped make this inaugural event a huge success. We're already looking forward to making this an annual tradition, so don't miss out on next year's celebration!

Looking ahead, our event committee is hard at work planning our next highly anticipated gathering: the CCIPA Chinese New Year Gala - Year of the Snake, which will be held on February 7th, 2025. Mark your calendars! After the spectacular success of the 2024 CCIPA CNY GALA, we're confident this event will be just as memorable. The official invitation will be sent soon, so be sure to RSVP early—it's an event you won't want to miss.

As we prepare for the busy months ahead, I also want to take a moment to wish everyone a wonderful, joyous holiday season. Christmas is just around the corner, and with it comes the warmth of family gatherings, festive cheer, and good company. Let's make the most of these next few months—enjoy the crisp fall weather, the upcoming festivities, and, of course, the time spent together.

On behalf of the CCIPA Board of Directors and I, we wish you all a joyful, safe, and memorable holiday season.

Warm regards,

Jennifer Lau, CIP
President, Canadian Chinese Insurance
Professionals Association (CCIPA)

### **PAST EVENTS**

### **IBAOCON24**



We had the pleasure of attending the IBAO Convention held on October 23 and 24 at the Sheraton Hotel in downtown Toronto.

We would like to thank IBAO for their continuous support and giving us a chance to be a vendor in the tradeshow. We greatly appreciate the opportunity to participate in the most exciting insurance event of the year.

Our current and former Presidents (Jennifer Lau and Louisa Hui respectively), directors, and the CCIPA team had a great time connecting with other industry professionals. We want to thank everyone who stopped by our booth. We love making new friends and sharing our association with you all.

An additional thanks goes out to all the event organizers and venue staff for their tireless dedication and assistance.

"Christmas isn't just a day, it is a frame of mind" - Kris Kringle

### **Our Fall BBQ**

On September 20, we said goodbye to Summer and kicked off the Fall season with CCIPA's First BBQ event at Richmond Green Sport Centre. Despite being well into fall, we were lucky to have had amazing weather for our gathering. It was a fun-filled afternoon with games, amazing food, and an abundance of delicious, fresh Hong Kong style waffles.



We appreciate every member who stopped by for a chat. The highlight of the afternoon was our exciting games of Tug-of-War and Lantern Riddles. We had the joyous opportunity to celebrate the Mid-Autumn Festival with our guests. We hope you enjoyed the mooncakes. It means so much to us to share this holiday of Chinese culture with you all. A special thanks to our sponsors, A-Z Insurance, ABEX Insurance, Brokerteam Insurance, Hagerty, and Forward. This event wouldn't be possible without their support.











TO OUR BBQ 2024 SPONSORS















**CELAENO** 



**MEROPE** 









**HAGERTY**.

## DIABETES IN YOUR COMMUNITY

## **DIABETES**CANADA





**Our Mission**Discover ways to support prevention and management.



**Get Involved**Join local fundraising efforts to make a difference in your community

### WHAT IS DIABETES

Diabetes affects the body's ability to properly regulate the amount of sugar in the blood. High blood sugar levels over time can damage blood vessels, organs and nerves. This can lead to complications impacting many areas of the body.



Learn more about diabetes and how you can get involved at our

**Ethnocultural Lunch & Learn!** 

### **REGISTER HERE**

### **DIABETES EFFECTS ON THE ASIAN POPULATION**

Those of Chinese, Korean and Japanese decent are at a higher risk of developing type-2 diabetes at a lower BMI compared to other ethnic groups.

International Diabetes
 Federation(IDT) found in
 2019 around 116 million
 adults in China were
 living with diabetes.



 Urbanization, sedentary lifestyle, cuisine high in carbohydrates, consumption of processed foods etc. contributes to higher blood sugar levels.

For more information on diabetes within the Asian community, please check out www.diabetes.ca



Diabetes Canada supports D-Camps programs as an integral part of helping children living with type 1 diabetes. D-Camps provide a safe, inclusive environment where children can experience the joy of camp while receiving medical supervision and support.

These camps offer education on diabetes management and connect kids with peers facing similar challenges, empowering them to manage their diabetes with confidence. Through donor support and sponsorships, Diabetes Canada ensures more children have access to these transformative camp experiences, contributing to their physical and emotional well-being.

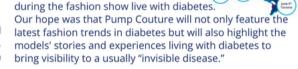


### LEARN MORE ABOUT OUR PROGRAMS

### PUMP COUTURE FASHION SHOW

This special evening was dedicated to showcasing wearable diabetes technology such as insulin pumps and glucose monitoring devices – an important component to individual diabetes management.

All the models showcased



### **LEARN MORE HERE**

Interested in hearing about more of our national events or becoming a Sponsor? Please contact tawnia.butler@diabetes.ca.

Diabetes Awareness Month in November is dedicated to raising awareness and sparking conversations about diabetes prevention, management, and research. This year, Diabetes Canada introduces the #SpilltheDiabetea activation, aiming to "change the conversation" around diabetes by addressing misconceptions and sharing real-life experiences. The campaign encourages Canadians to engage with stories from the diabetes community, participate in social media challenges, and learn ways they can support diabetes research and resources, like D-Camps for children. Through #SpilltheDiabetea, Diabetes Canada invites everyone to be part of the journey toward a healthier future and greater understanding of diabetes.

# Welcome to myAutoPlus!

The free **myAutoPlus** app is here to help Canadians' efficiently educate themselves on automobile insurance.

Providing easy access to their insurance and claims history, the app also has helpful tools to enhance their knowledge about insurance.

With expert articles and up-to-date insights, the app also makes it simpler and more efficient for brokers to engage in informed and meaningful conversations with both new and existing customers.

To educate, empower and engage Canadians about their insurance, and make driving and owning a vehicle safer and more affordable.







### More Information

Visit <u>myautoplus.ca</u> Email us at insurance.helpdesk@cgi.com



### **Features**

### myAutoPlus Report

The myAutoPlus Report shows users comprehensive policy history insights so that they can make informed decisions and have a better insurance experience.

### **Broker Search**

While reviewing their policy history and improving their knowledge of insurance, users can search for and connect with insurance brokers directly through the myAutoPlus app.

### **Insurance Score**

The personalized Insurance Score evaluates a consumer's insurance history to understand their risk profile, highlighting their driving strengths and areas of improvement to help save on premiums.

### **Policy Planner**

With the Policy Planner tool, users can change their address or vehicle to see the impact to their insurance score.

### **Secure Fob Registration**

Proactive users can let insurers know that they have protected their vehicle from relay theft attacks by registering their Secure Fob anti-theft devices in the myAutoPlus app.

### myInsurance News

myInsurance News lets users easily keep on top of important and relevant insurance related information.

### Share the benefits with clients!

Download now!



### **UPCOMING EVENT**



\$1688/Table (10 Seats) \$1988/VIP Table (10 Seats) Special Prize Sponsored by:





### **MEMBERSHIP INFORMATION**

### Member's Corner

CCIPA organizes networking events, recreational functions, and educational seminars that offers professionals an opportunity to network and expand their knowledge. With our unique community, the association aims to facilitate the exchange of current views of the insurance industry. Our members are insurance professionals such as underwriters, brokers, loss adjusters, risk management consultants, reinsurers, and actuaries. The CCIPA also welcome professionals, from ancillary industries such as accounting, law, and auto repairs, as associate members.

We are entering our 2024 term which will end on April 30, 2025. If you are interested in becoming a member or renewing your membership for the 2024 term, please register at:

https://www.ccipa.com/membership/. If you have any questions or inquiries, please contact our membership directors at membership@ccipa.com.

There are multiple tiers of annual memberships:

Individual Regular, Corporate, Individual

Corporate, and Associate. To enhance your exposure within CCIPA network, we cordially invite you to upgrade your membership to corporate status.

Explore the benefits that the corporate membership can provide:

- Corporate membership can help you to increase exposure for your business and brand your company name prominently to the industry and related markets.
- Once you have acquired your corporate membership with three delegated members, any additional member of your staff who wishes to join receives a discount in membership fee
- All members can attend our informative, accredited seminars for free.

### **Perks & Benefits**

One of the many new benefits that CCIPA has to offer are the educational resources that our members can use. We work with the Insurance Institute of Canada (IIC) on establishing our inhouse CIP courses. Members will enjoy discounted tuition fees, multilingual options (Cantonese & Mandarin), online learning, and corporate group learning (subject to approval). These courses will keep you to up to date with the trends of the insurance industry.

Another benefit is a special offer from Renolux Restore Group that consists of the provision of free assessments within hours of Renolux receiving a call and discounted rates exclusive for CCIPA members and their clients. Renolux offers 30% discount for all under deductible emergency clean up. Renolux Restore Group is an established restoration company that has provided full-service restorations since 1995. Their project managers and technicians are fully trained and certified. In case of an emergency call, please call (905) 604-4646 and Renolux can dispatch a dedicated emergency crew in less than one hour.

Our membership program offers multiple resources to enrich and enhance your skills and knowledge. Members have access to free seminars, newsletters, and the latest updates relevant to the insurance industry.

"Life is a long lesson in humility." - J.M. Barrie

### **DIRECTORY**

### For CCIPA membership inquiries:

Email: membership@ccipa.com

For CCIPA newsletter inquiries:

Email: editor@ccipa.com

#### President

Jennifer Lau, CIP - BrokerTeam Insurance Solutions Inc.

#### Immediate Past President

Louisa Hui, FCIP, CRM - Well Guard Insurance Brokers Ltd.

#### 1st Vice President

Katina Lee - ABEX Affiliated Brokers Exchange Inc.

#### 2nd Vice President

Owen Ting - Premier Canada

#### Secretary

Caleb Tam - Eon Insurance Inc.

#### Treasurer

Katina Lee - ABEX Affiliated Brokers Exchange Inc.

#### Marketing Coordinator

Rachel Cheung - Gallagher

#### Directors

Anthony Chan, MBA, FCIP, CRM - Pacific Insurance Broker Inc.

Maggie Yang - Sound Insurance Services Inc.

Mei Han, MBA, CIP - Aviva Canada

Nga Ki Ko - Aviva Canada

Ning Luo, CIP, CRM - Intech Risk Management Inc.

Peter Lee, CAIB, CIP - CHAT Insurance Services Inc.

Snow Huang, CLU - BrokerTeam Insurance Solutions Inc.

### Honorary Accountant

Mr. Sam Wong - Baker Tilly WM LLP

### Honorary Legal Advisor

Mr. Steve Borlak - Borlak Law Office

### Honorary Life Advisor

Mr. Adidy Yu - Well Guard Insurance Brokers Ltd.

### Honorary P&C Advisor

Mr. Royle Leung - BrokerTeam Group

### Honorary Members:

Adam Keung - New World Insurance

Anita Kwan - Retired

Anthony Chan, MBA, FCIP, CRM - Pacific Insurance Broker Inc.

David Cheng BSc. - Winver Financial Service Inc.

Jenny Chow - Pacific Insurance Broker Inc.

K.K. Leong - Retired

Kim Tan - Retired

Louis Luk, MBA, CIP - Retired

Mary Liu, FCIP, CRM - Travelers Canada

Norman Lai, ACII, CPA, MCMI, CRM - Retired

Ralph Hui - Pacific Insurance Brokers Inc.

In Memory of...

### **Honorary Presidents**

Susan Cheung

Albert Lee