



# CCIPA

## 加華保險專業協會

Canadian Chinese Insurance Professionals Association's Quarterly Newsletter



## President's Message

Dear Members and Colleagues,

As we embrace the arrival of March and April, a time of fresh beginnings and reflection, we joyfully transition from the vibrant celebrations of the Year of the Wood Snake. I wish each of you continued good fortune, happiness, and prosperity in the months ahead. The start of this year has already been filled with excitement and energy, and I'm thrilled to share some updates and exciting events with you.

I'm delighted to report that our New Year's Gala, held on February 7, 2025, was a tremendous success, and it was heartwarming to see such a fantastic turnout.

Congratulations to all the lucky winners who took home prizes that evening! It was truly a joyful celebration, filled with laughter, connection, and good cheer.

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As we step into March, we find ourselves in a season of growth and renewal. We had the privilege of celebrating International Women's Day, honoring the incredible contributions of women around the world. March also welcomed the first day of spring with the Spring Equinox, reminding us of the balance and harmony we strive for in our personal and professional lives. And, of course, St. Patrick's Day brought a wave of fun and cultural celebration, reminding us of the strength and unity found in community.

Looking ahead, April brings even more exciting opportunities for growth and reflection. This month, we observe Earth Day—a special time to recommit to our shared responsibility for caring for our planet. Let's take this opportunity to renew our dedication to sustainability and the well-being of our environment. April also marks National Poetry Month, a perfect moment to celebrate the beauty of language and the creative potential within each of us.

As we step fully into spring, I am beyond excited to announce that our upcoming education series will kick off in May 2025. More details will follow soon as we finalize the schedule and topics, but this promises to be a wonderful opportunity to enhance your knowledge and skills. I encourage all of you to participate and take full advantage of this enriching experience.

Additionally, we are preparing for our charity golf event in August 2025. This annual event is a beloved opportunity for our community to come together, support a meaningful cause, and enjoy a day filled with fun and philanthropy. I look forward to seeing everyone out on the green for this special occasion.

As the days grow warmer and the flowers begin to bloom, I encourage you all to take a moment to enjoy the beauty of nature and the sunshine that marks the season of renewal.

This is a time to reflect on our blessings and embrace the new opportunities that lie ahead. The journey of spring brings hope, growth, and endless possibilities, and I am excited to continue this journey with all of you.

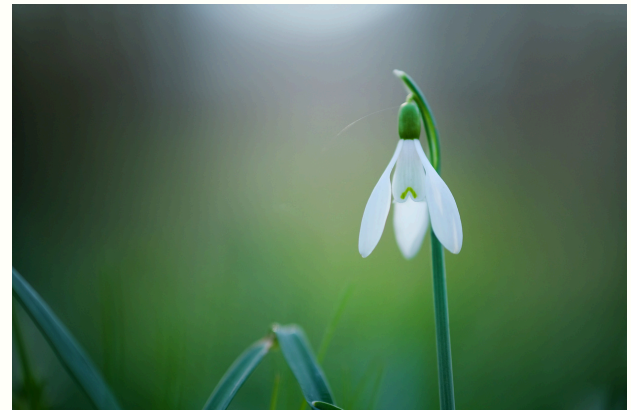
I wish you all a wonderful and fulfilling month ahead, and I look forward to seeing you at our upcoming events.

Warm regards,

Jennifer Lau, CIP

President

Canadian Chinese Insurance Professionals  
Association (CCIPA)



**"EVERY SPRING IS  
THE ONLY SPRING,  
A PERPETUAL  
ASTONISHMENT."**

.....

**ELLIS PETERS**

# Our New Membership Coordinator



## Message from Joe Fung

I am writing to express my sincere gratitude for the opportunity to be part of such a dynamic and impactful association. My name is Joe Fung, and I am an insurance professional with a wealth of experience in marine, commercial, and property & casualty insurance across North Asia.

My expertise includes risk assessment, client relationship management, and negotiation, along with a strong foundation in the technical aspects of the industry. I am currently based in Toronto and am actively contributing as a Marine Underwriter at Coast Underwriters.

In addition to my work in the insurance industry, I hold multiple professional qualifications, including a Diploma from the Chartered Insurance Institute (UK) and a CIP designation.

I am fluent in Cantonese, Mandarin, and English, which allows me to build relationships with members. Over the years, I have held various roles that have helped me hone my ability to develop customized solutions, lead teams, and continuously adapt to the ever-evolving insurance landscape.

I am excited to contribute my skills and insights to the CCIPA and look forward to collaborating with fellow members to drive the organization & goals forward.

Thank you once again for this incredible opportunity.

Best regards,

Joe Fung

## Annual General Meeting Update

Our Annual General Meeting for 2025 is coming soon (date to be determined).

We will be discussing and giving our members an update on our financial position and activities. Our upcoming meeting will vote and welcome a new board for the next two terms (2025-2027). For those interested in becoming a director, please email us at [membership@ccipa.com](mailto:membership@ccipa.com) or please contact one of our directors directly.

As a member of the board, you can showcase your skills and talent in the insurance field, expand your network, give back to the community, and establish your legacy within the industry.



# PAST EVENTS

## CCIPA CNY GALA 2025

We would like to sincerely thank all our esteemed guests who joined us for a night of celebration at CCIPA's Chinese New Year Gala on Friday, February 7, 2025, at Crystal Fountain Banquet Hall. The event was such a success last year that we had to return for a second year as CCIPA's most meaningful event of the year. With our traditional entertainment as well as new performers, this was truly the most memorable night we have ever had.



The night started with a captivating traditional Lion & Snake Dance, and was followed by an exciting Martial Arts performance. Paul Ng once again shared his insightful predictions for what we can expect for the year. Our magic show was accompanied by a cash game and fun tricks & illusions. We also brought back the photo booth this year to capture all the memories as we welcomed the Year of the Snake.



Our beloved God of Fortune finished off the amazing entertainment by spreading good luck and prosperity with our red pocket giveaway. Thank you to all the friends, colleagues, and community members who participated in our games and raffle. We would like to congratulate our lucky winners.



We'd like to thank our CCIPA Directors, dedicated volunteers and everyone for their support and work. This event would not have gone as smoothly if it weren't for their efforts! The most heartfelt thank-you goes out to all of our sponsors of the night for their continuous contributions. A final thank you to all of our guests, whose attendance and participation are what motivates us to strive to do better every year. We hope you had as much fun as we did!



Check out the highlights of the evening via the link: <https://www.youtube.com/watch?v=b3Kw0-WDYyc>

## CGI Seminar

On Wednesday, February 26, 2025, we kicked off our Seminar Series this year with a RIBO-accredited session with CGI: Single Sign-ON Auto-Plus Interpretation. Thank you to Gabriella Hegyi, Product Owner at CGI, for hosting this exciting seminar. Gabriella has been in the insurance industry for over 30 years and brings a wealth of knowledge and experience. She walked us through all the different reports and products that we will likely engage with as an insurance professional and discussed how these tools can be best leveraged to deliver the most accurate results.



The two hour session was not only detailed and insightful but also helped answer some of the questions on how to analyze automobile loss history and previous driving infractions. Thank you to everyone who dedicated the time to attend and a sincere thanks to Gabriella and her colleagues for delivering such an informative session.

## Message from Diabetes Canada

We are thrilled to announce that the CCIPA has selected Diabetes Canada as their charity of choice for their 2025 Golf Tournament!

This exciting partnership will help raise critical funds and awareness for diabetes research, education, advocacy, and support programs across Canada.

Through this tournament, CCIPA and its community are making a meaningful impact by supporting:

- Education & Awareness – Providing resources and programs that empower Canadians to prevent and manage diabetes.
- Advocacy – Fighting for better healthcare policies and improved access to diabetes care.
- D-Camps – Helping kids with type 1 diabetes experience the joys of summer camp in a safe and supportive environment.
- Research – Advancing groundbreaking discoveries to improve diabetes treatments and find a cure.

Join us on the greens and help make a difference! Your participation and generosity will directly support Diabetes Canada's mission to End Diabetes.

Stay tuned for more details on how you can get involved in this year's tournament. Together, we can drive change and improve the lives of millions affected by diabetes!

For more information on how to support Diabetes Canada, contact Tawnia Butler at [tawnia.butler@diabetes.ca](mailto:tawnia.butler@diabetes.ca)

IN SUPPORT OF

**DIABETES  
CANADA**



# UPCOMING EVENT



**CANADIAN CHINESE INSURANCE  
PROFESSIONALS ASSOCIATION**

**加華保險專業協會**

# 2025 CCIPA CHARITY GOLF TOURNAMENT

**Beneficiary:**



**August 27  
2025**



**Shotgun  
1:00 PM**

**DiamondBack Golf Club  
13300 Leslie St  
Richmond Hill, ON L4E 1A2**

Event Chair: Louisa Hui, FCIP, CRM  
louisa.ccipa@gmail.com

Event Co-Chair: Peter Lee, CAIB, CIP  
peter.lee@ccipa.com

Event Co-Chair: Katina Lee  
katina.ccipa@gmail.com

Tournament Advisor: Tommy Tam  
President of CGTF (Chinese Division)

**Dinner Venue:  
Golden Palace Banquet Hall  
3225 Hwy 7 Unit 1  
Markham, ON L3R 3P3**

General Enquiries: [event@ccipa.com](mailto:event@ccipa.com)

# MEMBERSHIP INFORMATION

## Member's Corner

CCIPA organizes networking events, recreational functions, and educational seminars that offers professionals an opportunity to network and expand their knowledge. With our unique community, the association aims to facilitate the exchange of current views of the insurance industry. Our members are insurance professionals such as underwriters, brokers, loss adjusters, risk management consultants, reinsurers, and actuaries. The CCIPA also welcome professionals, from ancillary industries such as accounting, law, and auto repairs, as associate members.

If you are interested in becoming a member or renewing your membership, please register at: <https://www.ccipa.com/membership/>. If you have any questions or inquiries, please contact our membership directors at [membership@ccipa.com](mailto:membership@ccipa.com).

There are multiple tiers of annual memberships: **Individual Regular, Corporate, Individual Corporate, and Associate**. To enhance your exposure within CCIPA network, we cordially invite you to upgrade your membership to corporate status. Explore the benefits that the corporate membership can provide:

- Corporate membership can help you to increase exposure for your business and brand your company name prominently to the industry and related markets.
- Once you have acquired your corporate membership with three delegated members, any additional member of your staff who wishes to join receives a discount in membership fee
- All members can attend our informative, accredited seminars for free.

## Perks & Benefits

One of the many new benefits that CCIPA has to offer are the educational resources that our members can use. We work with the Insurance Institute of Canada (IIC) on establishing our in-house CIP courses. Members will enjoy discounted tuition fees, multilingual options (Cantonese & Mandarin), online learning, and corporate group learning (subject to approval). These courses will keep you up to date with the trends of the insurance industry.

Another benefit is a special offer from **Renolux Restore Group** that consists of the provision of free assessments within hours of Renolux receiving a call and discounted rates exclusive for CCIPA members and their clients. Renolux offers 30% discount for all under deductible emergency clean up. Renolux Restore Group is an established restoration company that has provided full-service restorations since 1995. Their project managers and technicians are fully trained and certified. In case of an emergency call, please call (905) 604-4646 and Renolux can dispatch a dedicated emergency crew in less than one hour.

Our membership program offers multiple resources to enrich and enhance your skills and knowledge. Members have access to free seminars, newsletters, and the latest updates relevant to the insurance industry.

**“If you tell the truth,  
you don't have to  
remember anything.”**

.....  
**MARK TWAIN**

# DIRECTORY

**For CCIPA membership inquiries:**

Email: [membership@ccipa.com](mailto:membership@ccipa.com)

**For CCIPA newsletter inquiries:**

Email: [editor@ccipa.com](mailto:editor@ccipa.com)

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Jennifer Lau, CIP - BrokerTeam Insurance Solutions Inc.

**Immediate Past President**

Louisa Hui, FCIP, CRM - LH Business Consulting Services

**1st Vice President**

Katina Lee - ABEX Affiliated Brokers Exchange Inc.

**2nd Vice President**

Owen Ting - Premier Canada

**Secretary**

Caleb Tam - Eon Insurance Inc.

**Treasurer**

Katina Lee - ABEX Affiliated Brokers Exchange Inc.

**Marketing Coordinator**

Rachel Cheung - Gallagher

**Membership Coordinator**

Joe Fung - Coast Underwriters

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Maggie Yang - Sound Insurance Services Inc.

Mei Han, MBA, CIP - Aviva Canada

Nga Ki Ko - Aviva Canada

Ning Luo, CIP, CRM - Intech Risk Management Inc.

Peter Lee, CAIB, CIP - CHAT Insurance Services Inc.

Snow Huang, CLU - BrokerTeam Insurance Solutions Inc.

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**Honorary Legal Advisor**

Mr. Steve Borlak - Borlak Law Office

**Honorary Life Advisor**

Mr. Adidy Yu - Well Guard Insurance Brokers Ltd.

**Honorary P&C Advisor**

Mr. Royle Leung - BrokerTeam Group

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Anita Kwan - Retired

Anthony Chan, MBA, FCIP, CRM - Pacific Insurance Broker Inc.

David Cheng BSc. - Winver Financial Service Inc.

Jenny Chow - Pacific Insurance Broker Inc.

K.K. Leong - Retired

Kim Tan - Retired

Louis Luk, MBA, CIP - Retired

Mary Liu, FCIP, CRM - Travelers Canada

Norman Lai, ACII, CPA, MCMI, CRM - Retired

Ralph Hui - Pacific Insurance Brokers Inc.

**In Memory of...**
**Honorary Presidents**

Susan Cheung

Albert Lee